## 2022 Private Label Program



1. Pick your recipe (16 varieties to choose from)

Healthy Grains - \$0.40 per ounce	Grain Free - \$0.55 per ounce
Cinnamon Carob (Bursts or Training Treats)	Banana Nut (Bones or Training Treats)
Grr-Nola (Hearts or Training Treats)	Cheese (Wheels or Training Treats)
Pizza (Circles or Training Treats)	Liverdoodles (Biscuits or Training Treats)
Pumpkin Spice (Bones or Training Treats)	Pot Pie (Hearts or Training Treats)

2. **Select your package type, color, and size** – refer to Attachment 1 for images / examples (all packages are stand up pouches with zipper closures and hang tag holes)

Packages	<u>Small</u> 5" wide 7 - 8" tall (4 - 6 oz)	Medium 6" wide 8 - 9" tall (6 - 10 oz)	<u>Large</u> 7" wide 10 - 11" tall (10 - 16 oz)
Clear Pouch		1.15	4000
Clear Front / Color Back	1.10	1.35	1.45
Compostable Pouch		1.45	1.75
Oval Window Pouch	1.15	1.40	1.50

3. **Select your label** from "Stock" options or create a custom design with our professional graphic design partner. **Stock** label setup fee: \$50 (up to 3 design revisions).

STOCK LABELS					
Logo Label (front)	Clear	Kraft	Gold	Silver	White
Oval Scallop - 2" x 3"	0.70	0.55	0.70	0.70	0.50
Round Scallop - 2.5" diameter	0.70	0.55	0.70	0.70	0.50
Scalloped Rectangle - 2" x 3"	0.70	0.55	0.70	0.70	0.50
Square - 3" x 3"	0.90	0.65	0.90	0.90	0.55
Ingredient Label (back)	Clear	Kraft	Gold	Silver	White
Arched - 4.75" x 3.5"	0.90	0.75	0.90	0.90	0.55
Oval - 2" x 3.33"	0.70	0.55	0.70	0.70	0.50
Round - 3.5" diameter	0.90	0.75	0.90	0.90	0.55
Square - 4" x 4"	0.90	0.55	0.90	0.90	0.55

**Professional** custom label design fee: \$150 (up to 6 design revisions).

Professional label print pricing determined by size / shape / complexity / quantity ordered (MOQs).

4. Compute the per unit cost

Product cost: <u>0.40 or 0.55</u> per ounce x number of ounce	tes = \$
+ Package cost: \$	For Example: 5 ounces of Pizza Circles in a Small
+ Label cost: \$ (front) + \$ (back)	Color Back Pouch with White Oval Labels would cost only \$3.85 per unit.
= Per Unit Cost: \$	[(5 oz x 0.40) + 1.10+ 0.25 + 0.25 = 3.85]

Initial minimum order quantity: 12 units (per recipe / label design). No reorder minimums!

## **Private Label - Cost Estimate Calculation**

SuperZoo Booth 3904



•						BAKERY
#1 - Pick Your P				(6 - 10 oz)	Large 7" wide 10 - 11" tall (10 - 16 oz)	Enter costs below:
Clear Front / Colo			N/A	1.15	N/A	-
Clear Front / Colo Compostable Po			1.10	1.35 1.45	1.45 1.75	-
Oval Window Po			N/A 1.15	1.43	1.73	-
Oval willdow i	Jucii		1.13	1.40	1.50	
#2 - Pick Your Lab	el(s)					]
.ogo Label (front)	Clear	Kraft	Gold	Silver	White	
Oval Scallop - 2" x 3"	0.70	0.55	0.70	0.70	0.50	
Round Scallop - 2.5" diameter	0.70	0.55	0.70	0.70	0.50	1
Scalloped Rectangle - 2" x 3"	0.70	0.55	0.70	0.70	0.50	1
Square - 3" x 3"	0.90	0.65	0.90	0.90	0.55	]
			•			
ngredient Label (back)	Clear	Kraft	Gold	Silver	White	]
Arched - 4.75" x 3.5"	0.90	0.75	0.90	0.90	0.55	
Oval - 2" x 3.33"	0.70	0.55	0.70	0.70	0.50	1
Round - 3.5" diameter	0.90	0.75	0.90	0.90	0.55	]
Square - 4" x 4"	0.90	0.55	0.90	0.90	0.55	
#3 - Pick Your Treats	F	lealthy Gra		0.40 / ound		(# oz x cost)
o order: List Flavor(s)		# Ounces	# Units	]		
				Your	Per Unit Co	st:
						<u> </u>
Retailer:						
Phone:		Email:				